



Transportation Guidelines

Addendum Walmart

In addition to following guidelines for daily truck updates –please be aware of the following Walmart specific details.

Use Walmart Appointment 2.0

- You must be able to log in and use Walmart Appointment 2.0
 - If you do not have a log in – we will sign you up
 - Log ins are for your SCAC code and can be used across all Vendors
- All communications with DC MUST be first through 2.0 using the Call Back System.
 - This does not mean they will call you
 - Reminder - We can see all your requests
- Make sure your SCAC code is in Appt 2.0 for orders you are assigned
- 80% (aprox) of Contract POs will have pre-assigned appointments
 - you are responsible for securing the remaining 20%
- Carrier is 100% responsible for confirming appointments
 - **Don't wait, secure appointments when you get the POs**
- Reach out for assistance AFTER you have requested a Callback
 - **For assistance email: Walmart@ClassicHarvest.com**

OTIF – On Time In Full

- Walmart Fines Classic Harvest at the rate of 3% of the Invoice
 - Average invoice is \$20,000-\$60,000 so fines are \$600-\$1800
 - Fines are for not on time (late or early) and shortages
- Fines are passed to carriers when there is a carrier error. Examples include:
 - Overslept and missed appointment (Late)
 - Got arrested missed appointment (Late)
 - Mixed up and went to wrong DC and missed appointment (Late)
 - Tipped half the pallets - Carrier Claim (Short)
 - Got to DC early and delivered early (Early)
 - Mechanical Issue (Late)
 - Got out late (Late)
 - If you didn't call it out that you were not being loaded ontime – then its on you
- We appeal EVERY fine and if we do not get fined, you will not be.
 - Its buyer discretion and some buyers are nicer than others.
 - Fines are confirmed about 60 days after occurrence
- ***If you accept a tender for a Walmart load – you accept our OTIF Terms***



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CARRIER CONFIRMATION						
Classic Harvest, LLC 45 Eisenhower Drive Paramus NJ 07652						
Sold To: Wal-Mart Stores, Inc. 702 S.W. Eighth St. Bentonville AR 72716 USA		Ship To: Wal-Mart Stores, Inc. 426 Logistics DR WM DC #7077 Cheyenne WY 82009		Order No: TEST Ship: Jun 7, 2023		
Cust PO: TEST PO	Salesperson: National Account Team	Broker:	Quantity: 880			
Delivery: Jun 14, 2023	Carrier: To Be Determined		Pallets: 16,296			
Via:	Trailer Lic:	St:	Weight: 38,720			
Description	Quantity	UOM	Pallets	Weight		
Shipper: Classic Harvest Lemons Ctn 140s Choice FreshPic US-CA	880	ctn	16,296	38,720		
Location: Wespak - Precision Phone: 559 897-2424 Pickup #: WM-OppBuy						
If DC signs you out short or leaves fruit on the truck STOP, DO NOT LEAVE Contact Classic Harvest for Assistance. Truck is responsible for raising hand before loading window for safe arrival closes.						
Early or Late Arrivals will result in an OTIF fine. If PO says WM Summer Contract and you cannot make OTD OTIF fine will apply.						
If PO says WM-OPP Buy and you need a date change Contact Classic Harvest before Scheduling to avoid OTIF fines.						

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Determining if order is contract or OppBuy is easy
its printed on your carrier confirmation.
WMSummer or WMWinter Is a Contract Buy
WMOPPBUY is a Opportunity Buy

OTIF

- **Contract Orders – YOU by making new appointment**
 - If MABD is not met OTIF will be applied.
 - This applies to early and late!
 - For change the date for misc. reasons, please try and do so in 2.0 first. *OTIF will apply*
- **Opportunity Buy – We change date, then you make appointment**
 - If MABD cannot be achieved - please notify the Classic Harvest Team and WAIT for us to change the date.
 - If you change without notifying us and waiting, OTIF applies



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Complete an OTIF google Form for anything you think might be an OTIF violation

- This helps us get it on record at the time it happened
- This way we know you are aware of a potential OTIF
- We don't have to chase you to get the details on why you missed.
- Below is the link for the google form.
- https://docs.google.com/forms/d/e/1FAIpQLScBkE0a3cVKohhBtc7DXzq5F-xxSTUR7_zWxagDtDOOBv_NZg/viewform?usp=pp_url
- SAVE THE LINK/Bookmark it – do NOT lose it
- Reasons available on the form are below
- This will give us all details we need to know
- No extra calling or emails are needed, unless its truly extenuating circumstances
- We will reach out if we have further questions

- Late departure - Packinghouse not ready with fruit
- Late departure - Arrived Late to Packinghouse
- Delayed En Route - Mechanical/Breakdown
- Delayed En Route - Excessive time with Govt stop (DOT/Ag/CPB,etc)
- Delayed En Route - Weather Related Slow down
- Delayed En Route - Weather Related Government Closed Road
- Delayed En Route - Driver Error...
- Delayed EnRoute - Previous Stop at WMDC held truck over planned time
- Arrival Day - Arrived a day early - DC approved early unload via gate/phone
- Arrival Day - On-time arrival, check in line more than one hr - turned away
- Arrival Day - Arrived within one hour of appt - turned away
- Arrival Day - Arrived more than one hour past appt - turned away
- Arrival Day - Driver called/arrived early and DC took in - despite warnings
- Appt Issue/Non-Contract - No Appointments avail due Date - DC changed before we could ask for date change
- Appt Issue/Non-Contract - I could not wait for Classic to change date and asked DC
- Appt Issue/Non-Contract - Classic Harvest changed the date, just noting for files

Please Note

- We don't make the rules at Walmart, we just to navigate them to create a win/win scenario for all parties.
- We understand other shippers handle Walmart differently – they can handle their shipments their way, we have our way.
- We are always open to constructive criticism and suggestions