

In addition to following guidelines for daily truck updates –please be aware of the following Walmart specific details.

Use Walmart Appointment 2.0

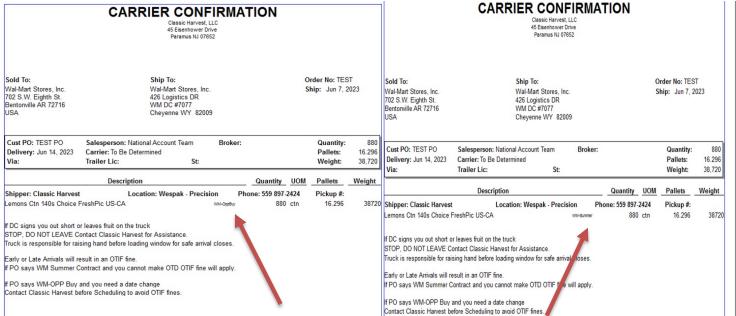
- You must be able to log in and use Walmart Appointment 2.0
 - If you do not have a log in we will sign you up
 - Log ins are for your SCAC code and can be used across all Vendors
- All communications with DC MUST be first through 2.0 using the Call Back System.
 - This does not mean they will call you
 - Reminder We can see all your requests
- Make sure your SCAC code is in Appt 2.0 for orders you are assigned
- 80% (aprox) of Contract POs will have pre-assigned appointments
 - you are responsible for securing the remaining 20%
- Carrier is 100% responsible for confirming appointments
 - Don't wait, secure appointments when you get the POs
- Reach out for assistance AFTER you have requested a CallBack
 - For assistance email: Walmart@ClassicHarvest.com

OTIF – On Time In Full

- Walmart Fines Classic Harvest at the rate of 3% of the Invoice
 - Average invoice is \$20,000-\$60,000 so fines are \$600-\$1800
 - Fines are for not on time (late or early) and shortages
- Fines are passed to carriers when there is a carrier error. Examples include:
 - Overslept and missed appointment (Late)
 - Got arrested missed appointment (Late)
 - Mixed up and went to wrong DC and missed appointment (Late)
 - Tipped half the pallets Carrier Claim (Short)
 - Got to DC early and delivered early (Early)
 - Mechanical Issue (Late)
 - Got out late (Late)
 - If you didn't call it out that you were not being loaded ontime then its on you
- We appeal EVERY fine and if we do not get fined, you will not be.
 - Its buyer discretion and some buyers are nicer than others.
 - Fines are confirmed about 60 days after occurrence
- If you accept a tender for a Walmart load you accept our OTIF Terms

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Determining if order is contract or OppBuy is easy

its printed on your carrier confirmation.

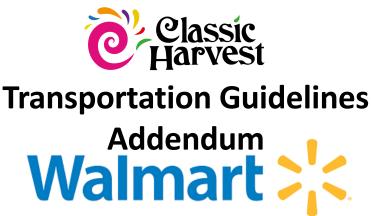
WMSummer or WMWinter Is a Contract Buy

WMOPPBUY is a Opportunity Buy

OTIF

- Contract Orders YOU by making new appointment
 - If MABD is not met OTIF will be applied.
 - This applies to early and late!
 - For change the date for misc. reasons, please try and do so in 2.0 first. *OTIF will apply*
- Opportunity Buy We change date, then you make appointment
 - If MABD cannot be achieved please notify the Classic Harvest Team and WAIT for us to change the date.
 - If you change without notifying us and waiting, OTIF applies

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Complete an OTIF google Form for anything you think might be an OTIF violation

- This helps us get it on record at the time it happened
- This way we know you are aware of a potential OTIF
- We don't have to chase you to get the details on why you missed.
- Below is the link for the google form.
- https://docs.google.com/forms/d/e/1FAIpQLScBkE0a3cVKohhBtc7DXzq5FxxSTUR7 zWxagDtDO0Bv NZg/viewform?usp=pp url
- SAVE THE LINK/Bookmark it do NOT lose it Reasons available on the form are below
- This will give us all details we need to know
- No extra calling or emails are needed, unless its truly extenuating circumstances
- We will reach out if we have further questions
- Late departure Packinghouse not ready with fruit
- Late departure Arrived Late to Packinghouse
- Delayed En Route Mechanical/Breakdown
- Delayed En Route Excessive time with Govt stop (DOT/Ag/CPB,etc)
- Delayed En Route Weather Related Slow down
- Delayed En Route Weather Related Government Closed Road
- Delayed En Route Driver Error...
- Delayed EnRoute Previous Stop at WMDC held truck over planned time
- Arrival Day Arrived a day early DC approved early unload via gate/phone
- Arrival Day On-time arrival, check in line more than one hr turned away
- Arrival Day Arrived within one hour of appt turned away
- Arrival Day Arrived more than one hour past appt turned away
- Arrival Day Driver called/arrived early and DC took in despite warnings
- Appt Issue/Non-Contract No Appointments avail due Date DC changed before we could ask for date change
- Appt Issue/Non-Contract I could not wait for Classic to change date and asked DC
- Appt Issue/Non-Contract Classic Harvest changed the date, just noting for files

Please Note

- We don't make the rules at Walmart, we just to navigate them to create a win/win scenario for all parties.
- We understand other shippers handle Walmart differently they can handle their shipments their way, we have our way.
- We are always open to constructive criticism and suggestions

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